The list below gives formulae for use in this qualification. Formulae will not be provided in the examinations for Paper 1 or Paper 2.

#### Total costs

TC (total cost) = TFC (total fixed costs) + TVC (total variable costs)

#### Revenue

Revenue = price × quantity

### Break even

Break even point in units = 
$$\frac{\text{fixed cost}}{\text{(sales price - variable cost)}}$$

Break even point in costs / revenue - break even point in units x sales price

## Margin of safety

Margin of safety = actual or budgeted sales - break even sales

## Interest (on loans)

Interest (on loans) in % = 
$$\frac{\text{total repayment - borrowed amount}}{\text{borrowed amount}} \times 100$$

### Net cash-flow

Net cash-flow = cash inflows - cash outflows in a given period

## Opening and closing balances

Opening balance = closing balance of the previous period

Closing balance = opening balance + net cash-flow

# Gross profit

Gross profit = sales revenue - cost of sales

## Gross profit margin

Gross profit margin (%) = 
$$\frac{\text{gross profit}}{\text{sales revenue}} \times 100$$

### Net profit

Net profit = gross profit - other operating expenses and interest

## Net profit margin

Net profit margin (%) = 
$$\frac{\text{net profit}}{\text{sales revenue}} \times 100$$

## Average rate of return